

## CFPA-E Marketing and Information Commission

Location Madrid, Spain

Date 16-17 September 2015

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| Nation         | Name                                    | Company, Address, Telephone, E-Mail   |         |
|----------------|---|---|---------|
| Spain          | Mirna <b>Rodriguez</b><br><b>García</b> | CEPREVEN Sagasta 18, ES-28004 Madrid mrodriguez@cepreven.com www.cepreven.com   | Present |
| Germany        | Ingeborg <b>Schlosser</b>               | VdS Schadenverhütung GmbH<br>Pasteurstr. 17a, D-50735 Köln<br>ISchlosser@vds.de www.vds.de  | Present |
| Belgium        | Jeanine <b>Driessens</b>                | ANPI, Parc scientifique Fleming,<br>BE-1348 Louvain-la-Neuve<br>jeanine.driessens@anpi.be www.anpi.be   | Absent  |
| Fintand        | Helena <b>Grönstrand</b>                | SPEK, The Finnish National Rescue Association<br>Ratamestarinkatu 11, FIN-00520 Helsinki<br>helena.gronstrand@spek.fi www.spek.fi   | Present |
| Norway         | Håvard <b>Kleppe</b>                    | Stiftelsen Norsk brannvernforening Ensjøveien 16, Pb 6754 Etterstad, 0609 Oslo havard.kleppe@brannvernforeningen.no www.brannvernforeningen.no  | Present |
| Sweden         | Tobias <b>Plantin</b>                   | Brandskyddsföreningen<br>Årstaängsvägen 21c, SE-11587 Stockholm<br><u>Plantin@svbf.se</u> <u>www.svbf.se</u>  | Absent  |
| Portugal       | Gonçalo <b>Sítima</b>                   | Associação Portuguesa de Segurança Electrónica Present e de Protecção Incêndio APSEI R. do Conselheiro Lopo Vaz, Ed. Varandas do Rio, It AB, escritório D, PT -1800-142, Lisboa rp@apsei.org.pt | Absent  |
| United Kingdom | Jane <b>Thurgood</b>                    | Fire Protection Association London Road, Moreton in Marsh Gloucestershire GL56 ORH jhurgood@thefpa.co.uk  | Absent  |



## Minutes of meeting CFPA-E Marketing and InformationCommission

Minutes by Håvard Kleppe Location Madrid Date 16-17 Sep 2015

| Point | Notes  | Who    | Deadline |
|-------|--|--------|----------|
| 1:    | Welcome & opening of the meeting   |        |          |
|       | Mirna opened the meeting and welcomed all to attend it.  |        |          |
| 1a:   | Apologies for absence  |        |          |
|       | <ul> <li>Mirna commented that Jeanine Driessens, Jane Thurgood,<br/>Gonçalo Sitima and Tobias Plantin could not attend the meeting.</li> </ul>   |        |          |
| 2:    | Approval of the agenda   |        |          |
|       | Agenda was approved.   | All    |          |
| 3:    | Presentation of CEPREVEN   |        |          |
|       | <ul> <li>Mirna held a short presentation of CEPREVEN. She highlighted<br/>that Spain has decided to start with hot works training and<br/>certification, inspired by the Nordic model. She also informed that<br/>Spain will begin with fire safety administration training for<br/>unemployed.</li> </ul>   | Mirna  |          |
| 4:    | Election of the secretary of Commission  |        |          |
|       | Håvard volunteered to write the minutes of this meeting.   | Håvard |          |
| 5:    | Reporting of CFPA Europe   |        |          |
| 5a:   | <ul> <li>Management Committee (MC)</li> <li>CFPA is looking for a part time director. All member countries will be asked to promote the vacancy ad and propose candidates.</li> <li>The next General Assembly will be held in Madrid 18-19 May 2016.</li> <li>The work to recruit new member countries is still in progress. Contact is established with eg. Russia, Austria, Poland, Czech Republic and Turkey.</li> <li>CFPA will establish a new certification of fire safety engineers. A new guideline related to this is coming soon.</li> </ul> | Mirna  |          |



| Point | Notes  | Who               | Deadline |
|-------|--|-------------------|----------|
| 5b:   | Security and Guideline Commissions  New training courses: - Physical Security Techniques - Intruder Alarm Systems - CCTV Systems   | Ingeborg          |          |
|       | <ul> <li>New guidelines and papers:         <ul> <li>Guideline: Security in schools, estimated to be finished by the end of 2015</li> <li>Guideline: Evacuation in arts and heritage buildings, finished soon</li> <li>Paper: Business intelligence and cyber-crime, made for CEOs</li> <li>Paper: How to prevent metal theft</li> </ul> </li> <li>The Security Commission is collecting crime statistics web pages from all over Europe. They have found that there is big variation in the data quality. Links to reliable crime statistics can be put on the</li> </ul> | Ingeborg<br>Mirna |          |
|       | <ul> <li>CFPA-E web page.</li> <li>It was decided at the meeting of the SC make changes in the internal structure of the SC area in the website.</li> <li>The security commission has proposed that the CFPA-E web page should have a table with a description of which main activities each member is involved with.</li> </ul>   | Mirna             |          |
| 5c:   | <ul> <li>Training Commission</li> <li>Training Commission is working with a new certification for fire safety engineers.</li> <li>The commission wants to put together packages of guidelines and link them to training courses. Also, new guidelines can be used as a base for new courses. When developing new training courses, the European Qualification Framework (EQF) will be adapted.</li> <li>Training Commission will point out a new chairman for the commission, since Sue Tyley has left the FPA.</li> </ul>   | Mirna             |          |



| Point | Notes  | Who                         | Deadline |
|-------|--|-----------------------------|----------|
| 6:    | MIC: Topics for discussion and to do list  |                             |          |
|       | <ul> <li>Measures to attract new member countries:         <ul> <li>A promotional text about membership benefits will be added to the web page. Håvard will make a draft by the end of the year. Some highlighted benefits: Members can participate in the commissions and use the products in their own countries. Members exchange information, and share expert knowledge and advice on best practice. Members can establish cooperation, and have influence on the future of European safety and security. Members share knowledge of trends, new technology and new threats.</li> </ul> </li> </ul>   | Håvard                      |          |
|       | - The questions in the mini-interviews for the web page are approved. At first, we will make at least 4 interviews with different training customers. Mirna checks with Desigual and the fire department. Ingeborg checks with IKEA or Schenker. Helena will examine if there are Finnish candidates. Mirna will also ask Pia in DBI to contribute. A message will be sent to Training Commission and Security Commission, asking to propose on suitable customers for interviews.  The interviews will first be published as news headlines. Later we will create a new box above the calendar, maybe titled "Customer opinions". Mirna discusses this with Pinchaaqui. | Mirna<br>Ingeborg<br>Helena |          |
|       | - Contact with new countries in order to assure their membership continues.  | All                         |          |
|       | <ul> <li>Website updates:         <ul> <li>CFPA-members should send more news. We have an idea to send reminders for example every two months to contacts, asking for news in English including a photo for the web. It was also agreed to make a note to explain why it is important to have more news on the website.</li> </ul> </li> </ul>   | Mirna<br>Helena             |          |
|       | <ul> <li>The calendar works as supposed, but only a few countries<br/>have contributed. Information on the objective for the calendar<br/>and the limit of 4 entries per year and member will be sent to all<br/>member countries. Send an email to all members of CFPA<br/>Europe in order to report on the rules to include news on the<br/>calendar.</li> </ul>   | Mirna                       |          |
|       | Update the list of members of commissions to send to all members of MIC  | Ingeborg                    |          |
| -     |  |                             |          |



implemented on the webpage.

Webpage usage statistics update: In August we had 789 visits from 683 unique visitors with 2676 page views. Bounce rate was 54%. Since January we had 7801 visits. The emailing list has 121 subscribers. The newsletter has 55 % average open rate and 37 % average click rate, which is fairly good. Increase visitors: More news updates, LinkedIn, newsletter, presentation in trainings. ΑII Measures to increase the number of visitors: Publish more news updates Create a CFPA Europe LinkedIn-page Distribution of newsletters Presentation of the webpage in courses Links to the webpage from members' own webpages Linking from members' webpages is done in very different ways. Some have no links, others like CEPREVEN have very visible ΑII links. We will look more closely into this. Ingeborg checks Belgium, Denmark, Finland and France. Mirna checks Germany, Iceland, Italy and Norway. Helena checks Romania, Portugal, Serbia and Slovenia. Håvard checks Spain, Sweden, Switzerland and UK. If no links are found, we contact and ask them kindly to link to www.cfpa-e.eu. New photo gallery in the private part of the webpage: The work is in progress. Contents in the October Newsletter: - Search for new director ΑII - New security training courses - Interview with a customer - New ANPI fire safety magazine/new workshops (if in English) - Statistics of crime - Fire Prevention Week in Norway - R2-D2 as the future's fire man - Promotion of the website including what's new Mirna Include the Newsletters on the webpage. We are looking into the possibility to implement a webpage with a table of ongoing projects in member countries. Denmark has a similar page which is natural to examine before we create our own. The interactive presentation of CFPA-E is finished and



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| • | CFPA-E listing in Wikipedia: The listing needs to be created by Peter.   | Peter              |   |
| • | CFPA-E page in LinkedIn: Pinchaaqui establishes and maintains the page for a test period.  | Mirna              |   |
| • | Rollups are finished, and templates will be sent to all member countries.  | Mirna              |   |
| • | CFPA-E pins: Only required for commission members and member countries' main contact. Prices for 100 pcs. will be obtained.  | All                |   |
| • | Neckband and/or USB-cards: To be further discussed.  | Jeanine and<br>All |   |
| • | Initiation package: To be further discussed. We are not sure what this can contain, but will ask member countries on advice. We have an idea to create a new leaflet about CFPA-E with objective, member overview, and what we offer – based on the  | All                |   |
|   | interactive presentation, with focus on benefits for customers.  The leaflet will be in English, and as a template for translations.  Pinchaaqui makes a draft.  | Mirna              |   |
| • | A short presentation of CFPA-E will be created for use in training courses. The presentation is based on some of the slides in the general presentation on the webpage, including information on how to contact. The presentation will be made in PowerPoint for translation.                                  |                    |   |
| • | Logo in visiting cards is difficult due to different rules and practice when it comes to design. We have an idea that it is easier to implement the logo and the URL in email signature templates. Mirna discusses this with the Management Commission.  | Mirna              |   |
| • | Some main links on the webpage will be edited and shortened: "CFPA Europe statutes" changes to "Statutes" "CFPA-E Guidelines" changes to "Guidelines" This makes space for a new link, "Videos and information", where we will collect samples of information videos and resources. Mirna contacts Pinchaaqui. | Mirna              |   |
| • | The template for the guidelines is finished.   |                    |   |

